

## NOTIFICATION OF BID EXTENSION AND CLARIFICATION RESPONSE

Sourcing Department |04, January 2024

**To:** ALL PARTICIPANTS

**Followed by:** Mezmur Zeryhun

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**Reference:** SCD/SD//TS-3/10/24

It is to be remembered that, ethio telecom has issued International Competitive Bid for the procurement of **“SCPC VSAT HUB AND REMOTE EQUIPMENT”** with RFQ NO. **4251918**; with a floating period from December 16,2023 3 to January 16, 2024. In connection to this, some of the bidders have requested us clarification on the technical issues and extension of bid closing and opening dates.

Following this, to give sufficient time for our esteemed bidders, we would like to extend the bid closing and opening date by Fifteen (15) days. Therefore, bidders are expected to submit their proposal on or before January 31, 2024 until 5:00PM and the bid opening shall be held February 01, 2024 in the morning at 10:00AM.

Nº	Summary of Bid Closing & Opening dates		Remark
1	Previous Bid Closing Date	New Bid Closing Date	until <b>5:00PM</b>
	<b>January 16, 2024</b>	<b>January 31, 2024</b>	
2	Previous Bid Opening Date	New Bid Opening Date	at <b>10:00AM</b>
	<b>January 17, 2024</b>	<b>February 01, 2024</b>	

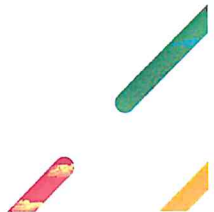
Hence, please consider the enclosed clarification responses along with the bid requirements and submit your technical & commercial offers until January 31, 2024.

Best regards,

  
**Ashrek Hairedin**  
 Sourcing Manager  
 (Technical -3)



Encl. Clarification Response (2 Page)



**Clarification Response for SCPC VSAT HUB AND REMOTE EQUIPMENT” with RFQ NO. 4251918.**

1. In the VSAT hub tender Antenna size 7.3 Mtr or 3.8 Mtr is mentioned. But which Antenna will be used for the Application is not clear which depends make the solution.

ANS: - Follow general requirements 2.8, detail requirements Appendix 1.5. It depends on the satellite bidder's design, and link budget, a bidder can choose which antenna can suite for his offer.

2. In the tender it mentioned the site survey for the Antenna to check the antenna health required accessory for making the solution. Can you arrange your schedule to make site survey.

ANS: - Yes!, we are available and bidder should provide his schedule.

3. Remote Antenna size not mentioned.

ANS: - Please refer Appendix 1.2.1 for remote antenna.

4. 400-500Mbps, Uplink from the 7.3meter antenna with 200W BUC not possible (Need be clear why they asking or because it's not possible need to be changed)

ANS: - Follow detail requirements 3 for the Hub and Appendix 1.5.1 for the link budget. It depends on the satellite power proposed by a bidder and a bidder can propose more than 200W.

5. Similarly, 10W, 20W BUC with 10Mbps not possible. (Need to be clear why they asking or because it is not possible needs to be changed)

ANS: - Please follow the detail requirements 4.2.1 for remote C-band BUC and Appendix 1.5.1. You can propose the required BUC size as per your link budget (the mentioned 10W and 20W on cover page and sample forms of the bid document are not mandatory).

6. What is the end Application or Use of setup?

ANS: - Refer Scope 1.1 and Appendix 1.5.1. Mainly Internet and data and customer can use VPN video

7. In the tender, they have mentioned the requirement of satellite bandwidth, This has to be clear before bidding on the tender, how much bandwidth is required.



ANS: - Refer detail requirement 5.12 and Appendix 1.5.1. It is open for the Bidder, it needs to do Link budget and comes with his best possible for the provided service capacity and antenna size.

8. Which satellite operator provides 600Mbps of bandwidth in the C band? (Need to be clear, its depends to make the solution design

ANS: - Follow detail requirement 3 for the Hub and Appendix 1.5.1 for the link budget. It depends on the satellite power and the equipment the bidder will provide. The requirement clearly stated in line 3.4 DVB-S2x with ACM and dynamic SCPC

9. Technical specification section 2.9 addresses the satellite operator and additional bandwidth. Is the Bidder required to acquire and supply not only the satellite hub and SCPC remotes but also the satellite bandwidth?

Ans:-Yes, the bidder should provide the SCPC hub and remote equipment including the required satellite bandwidth for SCPC-PTMP service

10. Technical Specification section 2.8, request Ethio Tel to share information if the 3.8m and 7.3m Andrew antenna are in working condition? Request also to provide the bill of materials along with the original supplier details for these antennas.

ANS:- Please follow general requirement 2.8 to do site survey. Ethio Telecom will assign station engineer to assist you once you are letting know us your schedule



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