

## Expression of Interest (EOI) for Different Types Training and certificate Service

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## 1. INTRODUCTION

This Expression of Interest (EOI) is issued by Ethio telecom to invite qualified training providers to submit proposals for delivering a comprehensive range of training and certification courses across various critical categories. The objective is to enhance the skills and knowledge of our workforce in key areas of technology and business.

Ethio telecom is seeking expressions of interest from experienced and reputable training organizations that can deliver high-quality programs. By investing in workforce development, we aim to strengthen our competitive edge and reinforce our position as the preferred telecom service provider in the region. We are particularly interested in providers who have a proven track record in delivering impactful training and certification solutions that align with industry standards and emerging trends.

## 2. Purpose

The purpose of this EOI is to:

- I. Identify qualified training providers with expertise in delivering high-quality training and certification program
- II. Gather information on potential providers to assess their capabilities and offerings.
- III. Create a shortlist of providers for a subsequent Request for Proposal (RFP)

## 3. Scope of Service

The training and Certification programs sought under this EOI include, but **are not limited** to, the following courses:

CISCO COURSES	LEVEL/CATEGORY	COURSES
		CCNA (200-301 CCNA)
	ASSOCIATE	Cisco Certified DevNet Associate (200-901 DEVASC)
		Cisco Certified CyberOps Associate (200-201 CBROPS)
		CCNP Enterprise (350-401 ENCOR)
		Cisco Certified DevNet Professional (350-901 DEVCOR)
		CCNP Collaboration (350-801 CLCOR)
		CCNP Data Center (350-601 DCCOR)
	PROFESSIONAL	CCNP Security (350-701 SCOR)



		CCNP Service Provider (350-501 SPCOR)
		Cisco Certified CyberOps Professional (350-201 CBRCOR)
		CCDE (400-007 CCDE)
		Cisco Certified DevNet Expert (DEVCOR 350-901)
		CCIE Enterprise Infrastructure
		CCIE Enterprise Wireless
		CCIE Collaboration
EXPERT		CCIE Data Centre
		CCIE Security
		CCIE Service Provider
		Cisco Unified Contact Center Enterprise Specialist (500-440 UCCE) (500-450 UCCEIS)
		Cisco and NetApp FlexPod Design Specialist (500-173 FPDESIGN)
SPECIALIST		Cisco and NetApp FlexPod Implementation and Administration Specialist (500-174 FPIMPADM)
<b>MICROSOFT COURSES</b>	<b>LEVEL/CATEGORY</b>	<b>COURSE</b>
		Azure Administrator Associate (AZ-104)
		Azure Developer Associate (AZ-204)
		Azure Security Engineer Associate (AZ-500)
		Azure Stack Hub Operator Associate (AZ-600)
		Azure Network Engineer Associate (AZ-700)
		Azure AI Engineer Associate (AI-102)
		Azure Data Engineer Associate (DP-203)
		Azure Database Administrator Associate (DP-300)
		Azure Data Scientist Associate (DP-100)
		Data Analyst Associate (DA-100)
		DevOps Engineer Expert (AZ-400)
AZURE		Azure Solutions Architect Expert (AZ-304)
		Azure for SAP Workloads Specialty (AZ-120)
		Azure Virtual Desktop Specialty (AZ-140)
		Azure IoT Developer Specialty (AZ-220)
		Azure Fundamentals (AZ-900)
		Azure AI Fundamentals (AI-900)
		Azure Data Fundamentals (DP-900)
		COURSE
		Developer Associate (MS-600)
		Messaging Administrator Associate (MS-203)
		Modern Desktop Administrator Associate (MD-100, MD-101)
		Security Administrator Associate (MS-500)
		Teams Administrator Associate (MS-700)
MICROSOFT 365		Teams Support Engineer Associate (MS-740)



	Enterprise Administrator Expert (MS-101)
	Microsoft 365 Fundamentals (MS-900)
	Dynamics 365 Sales Functional Consultant Associate
	Dynamics 365 Marketing Functional Consultant Associate
	Dynamics 365 Customer Service Functional Consultant Associate
	Dynamics 365 Field Service Functional Consultant Associate
	Dynamics 365 Finance Functional Consultant Associate
	Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate
	Dynamics 365 Supply Chain Management Functional Consultant Associate
	Dynamics 365 Commerce Functional Consultant Associate
	Dynamics 365: Finance and Operations Apps Developer Associate
DYNAMICS 365	Dynamics 365 Finance and Operations Apps Solution Architect Expert
	Dynamics 365 Business Central Functional Consultant Associate
	Dynamics 365 Fundamentals (CRM)
	Dynamics 365 Fundamentals (ERP)
	Power Platform App Maker Associate (PL-100)
	Power Platform Functional Consultant Associate (PL-200)
	Power Platform Developer Associate (PL-400)
POWER PLATFORM	Power Platform Solution Architect Expert (PL-600)
	Data Analyst Associate (DA-100)
	Power Platform Fundamentals (PL-900)
	Security Compliance and Identity Fundamentals (SC-900)
	Azure Security Engineer Associate (AZ-500)
SECURITY, COMPLIANCE, AND IDENTITY	Microsoft 365 Security Administrator Associate (MS-500)
	Security Operations Analyst Associate (SC-200)
	Identity and Access Administrator Associate (SC-300)
	Information Protection Administrator Associate (SC-400)
	Administering Windows Server Hybrid Core Infrastructure (AZ-800)
	Configuring Windows Server Hybrid Advanced Services (AZ-801)
	Windows Server 2019 Administration
WINDOWS	Automating Administration with PowerShell
	Azure Stack HCI
	Windows Server 2019 Hybrid and Azure IaaS
	Analyzing Data with Power BI (DA-100)



		Migrate Open-Source Data Workloads to Azure
		PowerShell for SQL Server Administrators
		Writing Reports with Report Builder and SSRS Level 1
		Quick Microsoft SQL Server 2012 Reporting Services
		Preparing Your Data for Power BI
		Writing Reports with Report Designer and SSRS 2014 Level 1
		SQL Server 2014 Performance Tuning and Optimization
SQL SERVER		Microsoft SQL AlwaysOn and High Availability
		Writing Reports with Report Designer and SSRS 2016 Level 2
		Writing Analytical Queries for Business Intelligence
		Microsoft SQL AlwaysOn and High Availability
		Writing Reports with Report Designer and SSRS 2016 Level 2
		Writing Analytical Queries for Business Intelligence
		SQL 2016 Alwayson High Availability
		Microsoft Report Builder 3.0 with SQL 2008R2, SQL 2012, and SQL 2014
		Master Data Services, Data Quality Services with SQL 2012-2014 and Excel
		MDX with Microsoft Analysis Services: How to ask questions and get accurate answers from your Data
		Writing Reports with Report Designer and SSRS Level 3
SQL SERVER		SQL Server 2012 Reporting Services
		Quick Microsoft SQL Server 2012-2014 Integration Services
		Visualizing Data with SQL 2008 R2 and Report Builder 3.0
		Writing Reports with Report Builder and SSRS Level 3
		Quick Microsoft SQL Server 2012 Analysis Services
		Writing Reports with Report Builder and SSRS Level 2
		Writing Reports with Report Designer and SSRS 2016 Level 2
		Working with Data using SQL Server 2008 R2 for Non-Database Administrators
<b>COMPTIA COURSES</b>	<b>LEVEL/CATEGORY</b>	<b>COURSE</b>
		CompTIA IT Fundamentals (FCO-U61)
	CORE	CompTIA A+ (220-1001 & 220-1002)
		CompTIA Network+ (N10-008)
		CompTIA Security+ ( SY0-601)
		CompTIA Cloud+ (CV0-003)
	INFRASTRUCTURE	CompTIA Linux+ (XK0-004)
		CompTIA Server+ (SK0-005)
		CompTIA CySA+ (CS0-002)
	CYBERSECURITY	CompTIA PenTest+ (PT0-002)
		CompTIA Advanced Security Practitioner (CASP+) (CAS-004)



	DATA & ANALYTICS	CompTIA Data+ (DA0-001)
	PROFESSIONAL COURES	CompTIA Cloud Essentials+ (CLO-002)
		CompTIA Project+ ( PK1-005)
<b>AWS COURSES</b>	<b>LEVEL/CATEGORY</b>	<b>COURSE</b>
	ESSENTIALS	AWS Technical Essentials
		AWS Cloud Practitioner Essentials
	ASSOCIATE	AWS Solution Architect Associate
<b>LINUX COURSES</b>	<b>LEVEL/CATEGORY</b>	<b>COURSE</b>
	ESSENTIALS	Linux Professional Institute Linux Essentials
		Linux Professional Institute LPIC-1
		Linux Professional Institute LPIC-2
		Linux Professional Institute LPIC-3 Mixed Environments
	PROFESSIONAL	Linux Professional Institute LPIC-3 Security
		Linux Professional Institute LPIC-3 Virtualization and Containerization
		Certified DevOps Tools Engineer
	OPEN TECHNOLOGY	BSD Specialist
<b>ORACLE COURSES</b>	<b>LEVEL/CATEGORY</b>	<b>COURSE</b>
		Oracle Cloud Infrastructure Security 2021 Certified Associate
		Oracle Cloud Infrastructure 2021 Certified Architect Associate
		Oracle PL/SQL Developer Certified Associate (JP
		Oracle Database SQL Certified Associate
		Oracle Certified Associate, Java SE 8 Programmer
	ASSOCIATE	Oracle Certified Associate, Oracle Linux 5 and 6 System Administrator
		Oracle Certified Associate, Oracle Solaris 11 System Administrator
		Oracle Certified Associate, Oracle WebLogic Server 12c Administrator
		Oracle Certified Associate, Oracle Solaris 11 System Administrator
		Oracle Cloud Infrastructure 2021 Certified Architect Professional
		Oracle Database Administration 2019 Certified Professional (Upgrade from 10g, 11g, 12c, 12cR2 OCP)
		Oracle Database Administration 2019 Certified Professional
		Oracle Application Express 18: Developer Certified Professional
		Oracle Certified Professional Oracle Database Security Expert
		Oracle Certified Professional, MySQL 5.7 Database Administrator



		Oracle Certified Professional, MySQL 8.0 Database Administrator
	PROFESSIONAL	MySQL 8.0 Database Developer Oracle Certified Professional
		Oracle Certified Professional Oracle Linux 8 System Administrator
		Oracle Certified Professional, Oracle Solaris 11 System Administrator
		Oracle Certified Professional, Java EE 7 Application Developer
		Oracle Certified Professional, Oracle Fusion Middleware 11g Forms Devel-oper
		Oracle Certified Professional, Oracle WebLogic Server 12c Administrator
		Oracle Cloud Infrastructure 2021 Certified Cloud Operations Associate
		Oracle Cloud Infrastructure Developer 2021 Certified Associate
		Oracle Cloud Infrastructure Foundations 2021 Certified Associate
		Oracle Linux 6 Certified Implementation Specialist
	SPECIALITY	Oracle VM 3.0 for x86 Certified Implementation Specialist
		Oracle GoldenGate 12c Certified Implementation Specialist
<b>EC-COUNCIL COURSES</b>	<b>LEVEL/CATEGORY</b>	<b>COURSE</b>
	FUNDAMENTALS	EC-Council Certified Encryption Specialist (ECES)
		EC-Council Certified Security Specialist (ECSS)
	CORE	Certified Network Defender (CND)
		Certified Ethical Hacker (CEH)
		Certified Network Defense Architect (CNDA)
	MANAGEMENT	Certified Chief Information Security Officer (CCISO)
	SECURITY AWARENESS	Certified Secure Computer User (CSCU)
	SPECIALIST	Certified Cloud Security Engineer (C CSE)
		Certified Threat Intelligence Analyst (C TIA)
		EC-Council Certified Incident Handler (E CIH)
		Certified Hacking Forensic Investigator (CHFI)
		Certified Application Security Engineer (CASE)
		EC-Council Disaster Recovery Professional (EDRP)
	ADVANCED	EC-Council's Certified Penetration Tester (CPENT)
		Licensed Penetration Testers (LPT)
		Certified Blockchain Professional
		Advanced Network Defense (CAST 614)
		Certified Soc Analyst (CSA)
<b>ETA (ELECTRONICS TECHNICIAN)</b>	<b>LEVEL/CATEGORY</b>	<b>COURSE</b>



ASSOCIATION/INTERNATIONAL) COURSES		
	INFRASTRUCTURE	Fiber Optics Installer - FOI
FOA (THE FIBER OPTICS ASSOCIATION) COURSES	LEVEL/CATEGORY	COURSE
	Technician	Certified Fiber Optic Technician
		Certified Premises Cabling Technician (CPCT)
	Specialist	Certified Fiber Optic Specialist, Connectors
		Certified Fiber Optic Specialist, Design
FORTINET COURSE	LEVEL/CATEGORY	COURSE
		Network Security Associate NSE 1
	CYBERSECURITY AWARENESS	Network Security Associate NSE 2
		Network Security Associate NSE 3
		Network Security Professional NSE 4
	CYBERSECURITY TECHNICAL	Network Security Analyst NSE 5
		Network Security Specialist NSE 6
	CYBERSECURITY ADVANCED	Network Security Architect NSE 7
	CYBERSECURITY EXPERT	Network Security Expert NSE 8
CHECKPOINT COURSES	LEVEL/CATEGORY	COURSE
		Security Administration R81.1 (CCSA)
		Certified Security Expert R81.1 (CCSE)
	NEW TRAINING	Cloud Network Security Expert for Azure R81
		Cloud Network Security Expert for AWS R81
	CORE	Check Point Certified Admin (CCSA) R80.x
		Check Point Certified Expert (CCSE) R80.x
		Check Point Certified Cloud Specialist (CCCS)
		Check Point Certified Endpoint Specialist (CCES)
		Check Point Certified Automation Specialist (CCAS)
	INFINITY SPECIALIZATIONS	Check Point Certified Troubleshooting Administrator (CCTA)
		Check Point Certified Troubleshooting Expert (CCTE)
		Check Point Certified Multi-Domain Security Management Specialist (CCMS)
		Check Point Certified VSX Specialist (CCVS)
		Check Point Certified Maestro Expert
		Hacking 101 Check Point Certified PenTesting Associate (CCPA)
		Infrastructure Hacking Check Point Certified PenTesting Expert (CCPE)
		Web Hacking Check Point Certified PenTesting Expert (CCPE)
		Hacking lot
		Cloud Security (CCPE)



		DevSecOps (CCPA)
	HACKINGPOINT™	Wifi Hacking
		Advanced Web Hacking (AWH)
		Advanced Infrastructure Hacking (AIH)
<b>PALO ALTO COURSES</b>	<b>LEVEL/CATEGORY</b>	<b>COURSE</b>
		Configuration and Management (EDU-210)
	FIREWALL	Improving Security Posture and FireWall Hardening (EDU-214)
		Troubleshooting (EDU-330)
	PANORAMA	Managing Firewalls at Scale (EDU-220)
	CORTEX XSOAR	Cortex XSOAR: Automation and Orchestration (EDU-380)
<b>CNET COURSES</b>	<b>LEVEL/CATEGORY</b>	<b>COURSE</b>
		Certified Data Centre Audit Professional (CDCAP®)
		Certified Data Centre Technician Professional (CDCTP®)
		Certified Data Centre Design Professional (CDCDP®)
	DATA CENTRE	Certified Data Centre Management Professional (CDCMP®)
		Certified Data Centre Energy Professional (CDCEP®)
	DATA PRIVACY	Certified Data Privacy Solutions Engineer
	ASSOCIATE	Information Technology Certified Associate
	EMERGING TCHNOLOGY	Certified in Emerging Technology Certification
<b>ISC2 COURSES</b>	<b>LEVEL/CATEGORY</b>	<b>COURSE</b>
	SECURITY ADMINISTRATION	Systems Security Certified Practitioner (SSCP)
	LEADERSHIP & OPERATIONS	Certified Information Systems Security Professional (CISSP)
		Certified Cloud Security Professional (CCSP)
	CLOUD SECURITY	
		Certified Authorization Professional (CAP)
	AUTHORIZATION	
	SOFTWARE SECURITY	Certified Secure Software Lifecycle Professional (CSSLP)
<b>ISACA COURSES</b>	<b>LEVEL/CATEGORY</b>	<b>COURSE</b>
	AUDIT	Certified Information Systems Auditor (CISA)
	RISK MANAGEMENT	Certified in Risk and Information Systems Control
	INFORMATION SECURITY	Certified Information Security Manager
	IT GOVERNANCE	Certified in the Governance of Enterprise IT
	CYBER SECURITY	Cybersecurity Practitioner Certification
	DATA PRIVACY	Certified Data Privacy Solutions Engineer
	ASSOCIATE	Information Technology Certified Associate
	EMERGING TCHNOLOGY	Certified in Emerging Technology Certification
<b>REDHAT COURSES</b>	<b>LEVEL/CATEGORY</b>	<b>COURSE</b>
		Red Hat Certified System Administrator (RHCSA)
		Red Hat Certified Engineer (RHCE)
		Red Hat Certified Specialist in Services Management and Automation



	Red Hat Certified Specialist in Deployment and Systems Management
	Red Hat Certified Specialist in Security: Linux
	Red Hat Certified Specialist in High Availability Clustering
	Red Hat Certified Specialist in Linux Diagnostics and Troubleshooting
	Red Hat Certified Specialist in Linux Performance Tuning
PLATFORMS	Red Hat Certified Specialist in OpenShift Administration
	Red Hat Certified Specialist in Identity Management
	Red Hat Certified Specialist in Cloud Infrastructure
	Red Hat Certified Engineer in Red Hat OpenStack
	Red Hat Certified Specialist in Virtualization
APPLICATION SERVICES	Red Hat Certified Cloud-Native Developer
	Red Hat Certified Enterprise Application Developer
	Red Hat Certified Enterprise Microservices Developer
	Red Hat Certified Specialist in API Management
	Red Hat Certified Specialist in Building Resilient Microservices
	Red Hat Certified Specialist in Business Process Design
	Red Hat Certified Specialist in Camel Development
	Red Hat Certified Specialist in Decision Management
	Red Hat Certified Specialist in Enterprise Application Server Administration
	Red Hat Certified Specialist in Event-Driven Development with Kafka
	Red Hat Certified Specialist in Messaging Administration
	Red Hat Certified Specialist in OpenShift Application Development
	Red Hat Certified Specialist in Virtualization
	Red Hat Certified Specialist in Containers and Kubernetes
	Red Hat Certified Specialist in Event-Driven Development with Kafka
	Red Hat Certified Engineer in Red Hat OpenStack
	Red Hat Certified Specialist in Cloud Infrastructure
	Red Hat Certified Specialist in Camel Development
CLOUD COMPUTING	Red Hat Certified Cloud-Native Developer
	Red Hat Certified Specialist in OpenShift Application Development
	Red Hat Certified Specialist in OpenShift Administration
	Red Hat Certified Specialist in Messaging Administration
	Red Hat Certified Specialist in OpenShift Automation and Integration
	Red Hat Certified Specialist in Developing Automation with Ansible Automation Platform



		Red Hat Certified Specialist in API Management
		Red Hat Certified Specialist in Services Management and Automation
		Red Hat Certified Specialist in Ansible Network Automation
		Red Hat Certified Specialist in Business Process Design
AUTOMATION AND MANAGEMENT		Red Hat Certified Specialist in Decision Management
		Red Hat Certified Specialist in Advanced Automation: Ansible Best Practices
		Red Hat Certified Specialist in Ansible Network Automation
		Red Hat Certified Specialist in OpenShift Automation and Integration
		Red Hat Certified Cloud-Native Developer
		Red Hat Certified Enterprise Application Developer
		Red Hat Certified Specialist in API Management
		Red Hat Certified Specialist in Building Resilient Microservices
		Red Hat Certified Specialist in Business Process Design
APPLICATION DEVELOPMENT		Red Hat Certified Specialist in Business Rules
		Red Hat Certified Specialist in Decision Management
		Red Hat Certified Specialist in OpenShift Application Development
		Red Hat Certified Specialist in Camel Development
		Red Hat Certified Specialist in Event-Driven Development with Kafka
DATA SERVICES		Red Hat Certified Specialist in Ceph Cloud Storage
		Red Hat Certified Specialist in OpenShift Data Foundations
<b>PEOPLE CERT COURSES</b>	<b>LEVEL/CATEGORY</b>	<b>COURSE</b>
		ITIL® 4 Foundation
		ITIL® 4 Specialist Create, Deliver and Support
		ITIL® 4 Strategist Direct Plan and Improve
		ITIL 4 Specialist: Sustainability in Digital & IT
		ITIL 4 Specialist: Acquiring & Managing Cloud Services
		ITIL® 4 Leader: Digital and IT Strategy (DITS)
IT GOVERNANCE & SERVICE MANAGEMENT		ITIL® 4 Specialist: Drive Stakeholder Value
		ITIL®4 Specialist: High Velocity IT
		COBIT® 5 Foundation
		COBIT® 5 Implementation
		COBIT® 5 Assessor
		PRINCE2® Foundation
		PRINCE2® Practitioner
		PRINCE2 Agile® Foundation



	PRINCE2 Agile® Practitioner
	MOP® Foundation
	MOP® Practitioner
PROJECT, PROGRAMME & PORTFOLIO MANAGEMENT	MSP® Foundation
	MSP® Practitioner
	MoV® Foundation
	MoV® Practitioner
	P3O® Foundation
	P3O® Practitioner
BUSINESS TRANSFORMATION	AgileSHIFT
	PeopleCertScrum Master I
SCRUM	PeopleCertScrum Master II
	IASSC® Certified Yellow Belt™ ICYB™
LEAN SIX SIGMA	IASSC® Certified Green Belt™ ICGB™
	IASSC® Certified Black Belt™ ICBB™
CYBER SECURITY & RESILIENCE	RESILIA™ Foundation
	RESILIA™ Practitioner
	Quality Software Developer Foundation certificate in Maintainability (C#)
SOFTWARE DEVELOPMENT & TESTING	Quality Software Developer Foundation certificate in Maintainability
	(Java)
	Quality Software Developer Advanced
	PeopleCert DevOps Fundamentals
DEVOPS	PeopleCert DevOps Leadership
	ISO 14001 Environmental Management System Foundation
	ISO 20000 Information Technology Service Management Foundation
PEOPLECERT PROFESSIONAL CERTIFICATIONS IN MANAGEMENT SYSTEMS	ISO 22000 Food Safety Management System Foundation
	ISO 27000 Information Security Management Foundation
	ISO 50001 Energy management System Foundation
	ISO 9001 Quality Management System Foundation
	ISO 14001 Environmental Management System Professional
	ISO 20000 Information Technology Service Management Professional
	ISO 22000 Food Safety Management System Professional
	ISO 27000 Information Security Management Professional
	ISO 50001 Energy management System Professional
	ISO 9001 Quality Management System Professional



PECB COURSES	LEVEL/CATEGORY	COURSE
		ISO 10019 Management Consultant
		ISO 19011 Auditing Mangement System
		ISO/IEC 27001 Introduction
		ISO/IEC 27001 Foundation
		ISO/IEC 27001 Lead Implementer
		ISO/IEC 27001 Lead Auditor
		ISO/IEC 27002 Introduction
		ISO/IEC 27002 Foundation
		ISO/IEC 27002 Manager
		ISO/IEC 27002 Lead Manager
	INFORMATION SECURITY	Risk Assessment Methods EBIOS
		Risk Assessment Methods MEHARI
		ISO/IEC 27005 Introduction
		ISO/IEC 27005 Foundation
		ISO/IEC 27005 Risk Manger
		ISO/IEC 27005 Lead Risk Manager
		ISO/IEC 27032 Foundation
		ISO/IEC 27032 Lead Cyber Security Manager
		Lead Cloud Security Manager
	CYBERSECURITY	Lead Cloud Security Manager
		PECB Cybersecurity Maturity Model CMMC Foundations
		PECB Cybersecurity Maturity Model CMMC Certified Professional
		ISO 22301 Introduction
		ISO 22301 Foundation
		ISO 22301 Lead Implementer
		ISO 22301 Lead Auditor
		ISO 22301:2019 Transition
		Disaster Recovery Introduction
		Disaster Recovery Foundation
	CONTINUITY, RESILIENCE, AND RECOVERY	Disaster Recovery Manager
		Lead Disaster Recovery Manager
		ISO 22316 Intoduction
		ISO 22316 Foundation
		ISO 22316 Lead Resilience Manager
		ISO/IEC 27701 Introduction
		ISO/IEC 27701 Foundation
		ISO/IEC 27701 Lead Implementer
		ISO/IEC 27701 Lead Auditor
	PRIVACY AND DATA PROTECTION	GDPR Introduction



	GDPR Foundation
	GDPR - Certified Data Protection Officer
	ISO 31000 Introduction
	ISO 31000 Foundation
	ISO 31000 Risk Manager
	ISO 31000 Lead Risk Manager
GOVERNANCE, RISK, AND COMPLIANCE	ISO 31000 Transition
	ISO 37001 Introduction
	ISO 37001 Foundation
	ISO 37001 Lead Implementer
	ISO 37001 Lead Auditor
	ISO/TS 22317 Introduction
	ISO/TS 22317 (BIA) Foundation
	ISO 37301 Introduction
	ISO 37301 Foundation
	ISO 37301 Lead Implementer
	ISO 37301 Lead Auditor
	ISO 37301 Transition
GOVERNANCE, RISK, AND COMPLIANCE	ISO/IEC 38500 Introduction
	ISO/IEC 38500 Foundation
	ISO/IEC 38500 IT Corporate Governance Manager
	ISO/IEC 38500 Lead IT Corporate Governance Manager
DIGITAL TRANSFORMATION	Lead Digitalization and Electronic Archiving Manager
	Digital Transformation
	ISO 9001 Introduction
	ISO 9001 Foundation
	ISO 9001 Lead Implementer
	ISO 9001 Lead Auditor
	IISO 9001:2015 Transition
	ISO 21500 Introduction
	ISO 21500 Foundation
	ISO 21500 Lead Project Manager
	ISO 13485 Introduction
	ISO 13485 Foundation
	ISO 13485 Lead Implementer
	ISO 13485 Lead Auditor
	ISO/IEC 17025 Introduction
	ISO/IEC 17025 Foundation
QUALITY AND MANAGEMENT	ISO/IEC 17025 Lead Implementer
	ISO/IEC 17025 Lead Assessor



		ISO/IEC 17025 Transition
		ISO/IEC 20000 Introduction
		SO/IEC 20000 Foundation
		SO/IEC 20000 Lead Implementer
		SO/IEC 20000 Lead Auditor
		SO/IEC 20000 :2018 Transition
<b>PROJECT MANAGEMENT COURSES</b>	<b>LEVEL/CATEGORY</b>	<b>COURSE</b>
	ASSOCIATE	Certified Associate in Project Management (CAPM)®
		Project Management Professional®
		PMI Professional in Business Analysis (PMI-PBA)®
		Program Management Professional (PgMP)®
		Portfolio Management Professional (PfMP)®
	PROFESSIONAL	PMI Risk Management Professional (PMI-RMP)®
		PMI Scheduling Professional (PMI-SP)®
	MANAGEMENT	PMI Project Management Ready™
<b>IIBA COURSES</b>	<b>LEVEL/CATEGORY</b>	<b>COURSE</b>
		Entry Certificate in Business Analysis™ (ECBA™)
	CORE	Certification of Capability in Business Analysis™ (CCBA®)
		Certified Business Analysis Professional (CBAP®)
		Agile Analysis Certification (IIBA®-AAC)
		Business Data Analytics Certification (IIBA®- CBDA)
	SPECIALIZATION	Cybersecurity Analysis Certification (IIBA®- CCA)
		Product Ownership Analysis Certification (IIBA®-CPOA)
<b>SCRUM STUDY COURSES</b>	<b>LEVEL/CATEGORY</b>	<b>COURSE</b>
		Scrum Developer Certified (SDC®)
		Scrum Master Certified (SMC®)
	AGILE SCRUM	SCRUMstudy Agile Master Certified (SAMC™)
		Scrum Product Owner Certified (SPOC®)
<b>HUAWEI COURSES</b>	<b>LEVEL/CATEGORY</b>	<b>COURSE</b>
	HCIA	Huawei Certified ICT Associate (HCIA)-5G RAN
		Huawei Certified ICT Associate (HCIA)-Cloud Computing
		HCIA-Cloud service associate
		HCIA-Security
		HCIA-5G-Bearer
		HCIA-5G-Core
		HCIA-5G
		HCIA-5G-RAN
		HCIA-5G-RNP&RNO
		HCIA-5G-Security Solution
		HCIA-LTE



	HCIA-LTE-RNP&RNO
	HCIA-Access
	HCIA-Transmission
	HCIA-WLAN
	HCIA-Datacom
	HCIA-5G-Bearer
	HCIA-5G-Core
	HCIA-5G
	HCIA-5G-RAN
	HCIA-5G-RNP&RNO
	HCIA-5G-Security Solution
HCIP	Huawei Certified ICT Professional(HCIP)-5G RNP&RNO
	Huawei Certified ICT Professional (HCIP)-Datacom
	Huawei Certified ICT Professional (HCIP)-Datacom-Advanced Routing & Switching Technology
	Huawei Certified ICT Professional (HCIP)-Datacom-Carrier Cloud Bearer
	Huawei Certified ICT Professional(HCIP)-Datacom-SD-WAN Planning and Deployment
	Huawei Certified ICT Professional(HCIP)-LTE-RNP&RNO
	HCIP-Access
	HCIP-LTE
	HCIP-LTE-RNP&RNO
	HCIP-Transmission
	HCIP-Security
	HCIP-WLAN
	HCIP-Datacom-Advanced Routing & Switching Technology
	HCIP-Datacom-Network Automation Developer
	HCIP-Datacom-SD-WAN Planning and Deployment
	HCIP-Datacom-Enterprise Network Solution Design
	HCIP-Datacom-WAN Planning and Deployment
	HCIP-Datacom-Carrier IP Bearer
	HCIP-Datacom-Carrier Cloud Bearer
	HCIP-Datacom-Campus Network Planning and Deployment
	HCIP-Data Center Network
	HCIP-5G-Core
	HCIP-5G-RAN
	HCIP-5G-RNP&RNO
	HCIP-5G-Security Solution
HCIE	HCIE-Transmission
	HCIE-WLAN
	HCIE-Datacom
	HCIE-Data Center Network



CHARTERED INSTITUTE FOR SECURITY AND INVESTMENT COURSES		COURSE
		HCIE-Datacom-Carrier
		HCIE-5G-Radio
INSTITUTE OF CERTIFIED PROFESSIONAL MANAGERS (ICPM) COURSES		COURSE
	Capital markets/Corporate finance	Fundamenatls of financial services
		The foundation Qualification_ introduction to investment
		International Introdcutstion to investment
		Capital markets programme
		Certified in corporate finance
		Certicate in investment Management
		Diploma in capital market
		Diploma in corporate finance
INTERNATIONAL INSTITUTE OF LEADERSHIP STUDIES (THE IILS) COURSES		COURSE
	Leadership Management	Certified Manager
		Certified Supervisor
INTERNATIONAL INSTITUTE OF LEADERSHIP STUDIES (THE IILS) COURSES		COURSE
	Leadership Management	Certified business leader

#### 4. Eligibility Criteria

Training providers must meet the following criteria to be considered:

- I. Training providers should submit their company profile; Overview of your organization, including history, mission, and core competencies.
- II. Training providers should submit customer reference/testimonial letters and detailed description of your experience in delivering courses and certifications examinations
- III. Training providers should have a valid and renewed trade license and VAT registration certificate and current audited report
- IV. Training provider should provide trainer Profiles such biographies and qualifications.



- V. Training provider who did not work with Ethio telecom previously can register on our I-Supplier portal at [www.ethiotelecom.et](http://www.ethiotelecom.et) ( <https://www.ethiotelecom.et/supply-chain-home-page/>) and fill as per template requests and attach the all legal documents that it requests
- VI. Training providers should comply/Not comply the annexed course catalogue .

## 5. IMPORTANT INSTRUCTIONS AND SUBMISSION OF RESPONSES

- a) Be sure to response the document in paper folder if you submit hard copy on the stated office.
- b) The attachments should be submitted in folder properly when your response is submitted by e-mail.
- c) Interested suppliers should submit their responses to [mintesenot.tezera@ethiotelecom.et](mailto:mintesenot.tezera@ethiotelecom.et) / [Aklilu.berhanua@ethiotelecom.et](mailto:Aklilu.berhanua@ethiotelecom.et)
- d) or you can submit your response in person to Ethio Telecom Head Quarter, Churchill Road, 3rd Floor Room Number 309, not later than Wednesday 20th of November 2024 until 5:00PM
- e) . If you have any clarification and information request related to this Expression of Interest (EOI) you can contact via above email or Mobile No.0911210803/0911526020.

## 6. Next Steps

- I. Review of submitted Expressions of Interest.
- II. Prequalification of shortlisted suppliers.
- III. Competitive RFQ process for successful suppliers in the EOI.

Ethio telecom reserves, at its sole discretion the right to select or reject either totally or partially any or all proposals made in the context of this EOI. Any such decisions made will be final and no correspondence will be engaged into other than for the purpose of informing the suppliers for the outcome.

